



ATOSS®

CONSOLIDATED OVERVIEW AS PER IFRS: 3-MONTH COMPARISON IN EUR'000 EUR

	01.01.2013 - 31.03.2013	Proportion of sales revenues	01.01.2012 - 31.03.2012	Proportion of sales revenues	Change 2013 / 2012
Sales	8,691	100 %	7,836	100 %	11 %
Software	5,275	61 %	4,857	62 %	9 %
Software licenses	1,769	20%	1,656	21%	7 %
Software maintenance	3,506	40%	3,201	41%	10%
Consulting	2,158	25 %	2,238	29 %	-4 %
Hardware	893	10 %	535	7 %	67 %
Miscellaneous	365	4 %	206	2 %	77 %
EBITDA	2,218	26 %	2,105	27 %	5 %
EBIT	2,070	24 %	1,967	25 %	5 %
EBT	2,397	28 %	2,326	30 %	3 %
Net profit	1,733	20 %	1,547	20 %	12 %
Cash flow	2,493	29 %	3,158	40 %	-21 %
Liquidity (1/2)	24,370		28,496		-14 %
EPS (in euro)	0.44		0.39		12 %
Employees (3)	279		265		5 %

CONSOLIDATED OVERVIEW AS PER IFRS: QUARTERLY COMPARISON IN TEUR EUR

	Q1 / 13	Q4 / 12	Q3 / 12	Q2 / 12	Q1 / 12
Sales	8,691	8,490	8,242	8,437	7,836
Software	5,275	5,292	4,977	5,017	4,857
Software licenses	1,769	1,931	1,655	1,745	1,656
Software maintenance	3,506	3,361	3,322	3,272	3,201
Consulting	2,158	2,182	2,048	2,248	2,238
Hardware	893	600	851	665	535
Miscellaneous	365	416	366	507	206
EBITDA	2,218	1,851	2,028	2,207	2,105
EBIT	2,070	1,702	1,881	2,070	1,967
EBIT margin in %	24 %	20 %	23 %	25 %	25 %
EBT	2,397	1,772	2,283	2,147	2,326
Net profit	1,733	1,197	1,551	1,465	1,547
Cash flow	2,493	-1,945	3,143	-1,001	3,158
Liquidity (1/2)	24,370	25,444	28,657	24,615	28,496
EPS (in euro)	0.44	0.30	0.39	0.37	0.39
Employees (3)	279	276	270	266	265

(1): Cash and cash equivalents, current and non-current financial assets (gold, equities); (2): Dividend of EUR 0.71 per share on 23.04.2012 (TEUR 2,823), previous year EUR 0.60 per share (TEUR 2,386); (3): at the end of the year/quarter