	01.01.2013 - 30.06.2013	Proportion of Total sales	**01.01.2012 - 30.06.2012**	Proportion of Total sales	**Change 2013 / 2012**
Sales	**17,531**	**100%**	**16,273**	**100%**	**8%**
Software	**10,860**	**62%**	**9,874**	**61%**	**10%**
Software licenses	3,794	22%	3,401	21%	12%
Software maintenance	7,066	40%	6,473	40%	9%
Consulting	**4,422**	**25%**	**4,486**	**28%**	**-1%**
Hardware	1,462	8%	1,212	7%	21%
Miscellaneous	787	5%	701	4%	12%
EBITDA	4,540	26%	4,312	26%	5%
EBIT	**4,256**	**24%**	**4,037**	**25%**	**5%**
EBT	429	2%	4,473	27%	-90%
Net income	426	2%	3,012	19%	-86%
Cash flow (4)	2,790	16%	2,157	13%	29%
Liquid Funds	10,418		24,615		-58%
EPS (in euro)	0.11		0.76		-86%
Employees (3)	280		266		5%

CONSOLIDATED OVERVIEW AS PER IFRS: QUARTERLY COMPARISON IN TEUR EUR

	Q2/13	**Q1/13**	**Q4/12**	**Q3/12**	**Q2/12**
Sales	**8,840**	**8,691**	**8,490**	**8,242**	**8,437**
Software	**5,585**	**5,275**	**5,292**	**4,977**	**5,017**
Software licenses	2,025	1,769	1,931	1,655	1,745
Software maintenance	3,560	3,506	3,361	3,322	3,272
Consulting	**2,264**	2,158	**2,182**	**2,048**	**2,248**
Hardware	569	893	600	851	665
Miscellaneous	422	365	416	366	507
EBITDA	2,322	2,218	1,851	2,028	2,207
EBIT	**2,186**	**2,070**	**1,702**	**1,881**	**2,070**
EBIT margin in %	25%	24%	20%	23%	25%
EBT	-1,968	2,397	1,772	2,283	2,147
Net earnings	-1,307	1,733	1,197	1,551	1,465
Cash flow	297	2,493	-1,945	3,143	-1,001
Liquidity (1/2)	10,418	24,370	25,444	28,657	24,615
EPS (in euro)	-0.33	0.44	0.30	0.39	0.37
Employees (3)	280	279	276	270	266

(1): Cash and cash equivalents, other current and non-current financial assets (sight deposits, gold) adjusted to exclude borrowings (loans) as of the qualifying date; (2): Dividend of EUR 0.71 per share on 23.04.2012 (TEUR 2,823) and EUR 3.62 on 29.04.2013 (TEUR 14,395); (3): End of quarter / half-year