ATOSS®

CONSOLIDATED OVERVIEW AS PER IFRS: 9-MONTH COMPARISON IN TEUR

	01.01.2012 - 30.09.2012	Proportion of Total Sales	01.01.2011 - 30.09.2011	Proportion of Total Sales	Change 2012 / 2011
Total Sales	**24,515**	**100%**	**23,346**	**100%**	**5 %**
Software	**14,851**	**61%**	**13,930**	**60%**	**7 %**
Licenses	**5,056**	**21%**	**4,914**	21%	3 %
Maintenance	9,795	40%	9,016	39%	9 %
Consulting	**6,534**	27%	**6,236**	**27%**	**5 %**
Hardware	2,063	8%	2,199	9%	-6 %
Others	1,067	4%	981	4%	9 %
EBITDA	6,340	26%	5,900	25%	7 %
EBIT	**5,918**	**24%**	**5,542**	**24%**	**7 %**
EBT	6,756	28%	6,599	28%	2 %
Net income	4,563	19%	4,476	19%	2 %
Cash flow (4)	5,300	22%	6,959	30%	-24%
Liquidity (1/2)	28,656		26,349		9 %
EPS (in EUR)	1.15		1.13		2 %
Employees (3)	273		259		5 %

CONSOLIDATED OVERVIEW AS PER IFRS: QUARTERLY COMPARISON IN TEUR

	Q3/12	Q2/12	Q1/12	Q4/11	Q3/11
Total Sales	**8,242**	**8,437**	**7,836**	**8,229**	**7,584**
Software	**4,977**	**5,017**	**4,857**	**4,891**	**4,651**
Licenses	1,655	1,745	1,656	1,772	1,586
Maintenance	3,322	3,272	3,201	3,119	3,065
Consulting	**2,048**	**2,248**	**2,238**	**2,145**	**1,931**
Hardware	851	665	547	607	764
Others	366	507	194	586	239
EBITDA	2,028	2,207	2,105	1,894	1,792
EBIT	**1,881**	**2,070**	**1,967**	**1,766**	**1,665**
EBIT margin in %	23%	25%	25%	21%	22%
EBT	2,283	2,147	2,326	1,812	2,617
Net income	1,551	1,465	1,547	1,199	1,772
Cash flow (4)	3,143	-1,001	3,158	-1,641	3,117
Liquidity (1/2)	28,657	24,615	28,496	24,851	26,349
EPS (in EUR)	0.39	0.37	0.39	0.30	0.45
Employees (3)	273	266	265	269	259

(1) Cash and cash equivalents, current and non-current financial assets (e.g. gold, equities); (2) Dividend of EUR 0.71 per share on 23.04.2012 (TEUR 2,823), previous year EUR 0.60 per share (TEUR 2,386); (3) At the end of the quarter/half; (4) Cash flow in comparison with 2011 adjusted for interest income and expenditure, since from December 31, 2011 this is reported within cash flow from investment activities.